

## Message Text

UNCLASSIFIED

PAGE 01 STATE 136283  
ORIGIN AF-10

INFO OCT-01 ISO-00 EB-08 COME-00 /019 R

DRAFTED BY AF/E:KLWAUCHOPE:JJ

APPROVED BY AF/E:RPOST

-----015111 301920Z /64

R 301830Z MAY 78

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

UNCLAS STATE 136283

E.O. 11652: N/A

TAGS: BEXP, SU

SUBJECT: REQUEST FOR COMMERCIAL INFORMATION

REF: STATE 114670

1. RETIRED AMBASSADOR VANCE HAS ONCE AGAIN CONTACTED THE DEPARTMENT SEEKING A RESPONSE TO HIS REQUEST FOR POTENTIAL COMMERCIAL CONTACTS FOR AMERMEX AND AGENTS FOR THE HYDRAFLO PUMP. EXECUTIVES OF AMERMEX AND THE M & W PUMP COMPANY WILL BE IN CAIRO JUNE 7 TO JULY 1 TO DEMONSTRATE THE HYDRAFLO PUMP TO EGYPTIAN CLIENTS. IF GIVEN SUGGESTIONS WHO THEY MIGHT CONTACT, THEY WOULD BE PREPARED TO VISIT KHARTOUM TO INVITE POTENTIAL CUSTOMERS AND/OR AGENTS TO CAIRO TO WITNESS THEIR DEMONSTRATION.

2. VANCE POINTS OUT THAT POTENTIAL AGENTS SHOULD BE BOTH AGGRESSIVE AND EXPERIENCED, AND SHOULD BE ABLE TO OFFER SOME AFTER-SALE ENGINEERING SERVICE. AS THERE IS NO PUMP WITH SIMILAR CHARACTERISTICS, AGENTS REPRESENTING OTHER PUMPING EQUIPMENT COULD HANDLE THE  
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PAGE 02 STATE 136283

HYDRAFLO WITHOUT A CONFLICT OF INTEREST.

3. PLEASE ADVISE SOONEST. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE136283  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** KLWAUCHOPE:JJ  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780226-0414  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1978/newtext/t1978057/aaaaafku.tel  
**Line Count:** 58  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 521e8ea0-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 114670  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2722464  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR COMMERCIAL INFORMATION  
**TAGS:** BEXP, SU  
**To:** KHARTOUM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014